

OUR BUSINESS AT A GLANCE



17,000+
Dedicated Employees



100+
Locations

Headquartered in Singapore, we have sales offices, warehouses, terminals, laboratories, factories, plantations and a wide distribution network across the world

38

Production Facilities



1.4 Million mT

Sales Volume



1.6 Million mT

Production Capacity



Market Share of Natural Rubber Supplied to Worldwide Tyre Production



Standard Indonesian Rubber Market Share

Indonesia supplies 21% of the world's Natural Rubber



Natural Rubber and Latex Market Share

All figures above are based on Halcyon's analysis of sales and customer information and IRSG data.

ABOUT HALCYON

Our Growth

2018 is a year of milestones met. The year started with the full integration of the Corrie MacColl Group cementing Halcyon Agri as the world's leading latex and specialised rubber distributor. We also became the leading rubber exporter and processor of Standard Indonesian Rubber (SIR) with the integration of the five factories acquired in Indonesia, bringing our global production facilities from 33 factories in 2017 to 38 factories in 2018. We realised our digitisation strategy with the launch of HeveaConnect for sustainably processed natural rubber, with backing from South East Asia's leading financial institution DBS Bank Ltd and Japan's leading trading house ITOCHU Corporation. We closed the year with record sales volumes of 1.4 million metric tonnes (mT).



¹ Planted Areas

OUR OPERATIONS

Country	Operations	Country	Operations
Singapore	HQ, Sales/Distribution	Cameroon	1 Factory/Plantations
Indonesia	19 Factories	Ivory Coast	2 Factories/Plantation
Malaysia	Sales/Distribution/3 Factories/Plantation	United Kingdom	Sales/Distribution/Regional HQ
Thailand	Sales/5 Factories	Germany	Sales/Distribution
China	Sales/8 Factories	Netherlands	Sales/Distribution/Tank Terminal
Vietnam	Representative Office	USA	Sales/Distribution/Laboratory Testing/Warehousing/Tank Terminal

The strategic review of all our assets led to the establishment of three business segments as shown in the table below. As owners of plantations and factories in rubber-producing regions across West Africa, Indonesia, Malaysia, Thailand and China, we have control over how we grow and process the raw natural rubber. Our distribution network is extensive and includes some of the world's oldest trading houses serving our tyre and non-tyre customers worldwide. Our extensive network of warehouses, terminals, laboratories and sales offices allows for efficient distribution of a range of natural rubber grades, latex and specialty rubber for the tyre and non-tyre industries.

Our website, updated in 2018, shows the list of products we have and explains how our natural rubber supply chain works.

GLOBAL FRANCHISE

OUR MERCHANDISING CAPABILITIES ACROSS THE VALUE CHAIN

CORRIE MACCOLL

Alan L Grant/Centrotrade/Wurfbain/Momentum Technologies International

- Dedicated global team servicing non-tyre & specialty tyre markets
- Supplies natural & synthetic rubber, selected rubber chemicals and ancillary products
- Distribution of 400,000 mT across 60 countries
- Regional champions for Europe and North America
- Global 3rd-party procurement capability
- Among the world's oldest and most reputable rubber trading names

Kelvin Terminals/Momentum Technologies Laboratories

- Full-suite distributor and provider of logistics solutions
- Warehouses & tank storage in key ports, hot rooms & centralised logistics management
- Independent accredited testing laboratories

HALCYON RUBBER COMPANY

Hevea Global

- Exclusive merchandising arm for the Group, servicing most of the tyre majors
- Exclusive marketing responsibility for 19 Indonesian factories
- Leading producer of Standard Indonesian Rubber at 826,000 mT
- Setting the industry standard with HEVEA*PRO*, our commitment to uphold the highest standard in global rubber production
- Factories are HEVEA*PRO* audited with TÜV SÜD and ISO 9001 certifications

SINRIO

New Continent Enterprises

- Spearheads Halcyon Agri's China-focused business
- Distributes Technically Specified Rubber from China, Ivory Coast*, Malaysia and Thailand
- 'Point-to-point' model eliminates intermediary, connecting customers directly to producers
- Factory processing capability of 711,000 mT from 18 factories

Halcyon Agri Shanghai

- Distribution of locally sourced Standard Chinese Rubber from SINRIO's factories in China

*Ivory Coast was listed under HRC in 2017

SIGNIFICANT EVENTS

January 2018

8 Jan

Completed purchase of RCMA's Polymer business at US\$31.8 million

April 2018

23 Apr

Became leading exporter and producer of Standard Indonesian Rubber with 19 factories in Indonesia

September 2018

25 Sep

Awarded 'Most Transparent Company in Manufacturing' by SIAS Investors' Choice Awards

27 Sep

Partnered with BSF Asia in Sports for the Disabled and main sponsor of the International Wheelchair Rugby Tournament 2018/2019

December 2018

6 Dec

Announced cessation to all land clearing and felling operations in SudCam and HeveCam

17 Dec

Halcyon and DBS Bank announced HeveaConnect partnership

March 2019

7 Mar

ITOCHU Corporation completed investment into HeveaConnect

11 Mar

Announced redemption of US\$150 million 4.5% Senior Perpetual Securities on 26 April 2019

February 2018

26 Feb

Acquisition of Corrie MacColl Trading Limited subsequently renamed as Corrie MacColl Limited

26 Feb

Announced cash dividend of 2 SG cents

August 2018

29 Aug

Incorporation of HeveaConnect, a digital marketplace for sustainably processed natural rubber

November 2018

19 Nov

Sustainable Natural Rubber Supply Chain Policy launched

19 Nov

Sustainability Council for Cameroonian operations announced

February 2019

10 Feb

Launch of Open Day for Sports for the Disabled in Ipoh

22 Feb

PT. Aneka Bumi Pratama of Indonesia and Von Bundit Co., Ltd of Thailand announced adoption of HEVEAPRO adding potential volume of 1 million mT to HeveaConnect